

PNMsoft BPM Envisioning Workshop

How to identify & align 'Quick Wins' while ensuring Business Process Management success

PNMsoft's special Envisioning Workshop gives you essential guidelines on your way into Business Process Management (BPM). Equipped with information about the best BPM practices and tools to use, you'll be empowered to determine the success of every project you undertake.

→ **Where to start with a BPM Initiative**

Even when you've decided that BPM can help, it's important to define the right questions when dealing with initiatives that can give your company new growth potential:

- Which process(es) will deliver the most value?
- Who will be affected?
- What are our options?
- When will the benefits be realised?
- What are the risks?

→ **Our Workshop**

The PNMsoft Envisioning Workshop is a practical, hands-on consulting engagement run by one of our highly experienced BPM specialists.

Strategic Business Objectives - The analytic environment of the Workshop helps you identify and prioritise Strategic Business Objectives, related processes and the metrics used to measure those processes.

'Quick Wins' - The consultant guides you in identifying, quantifying and discussing your 'Quick Wins'. These will then form the basis of a potential BPM Proof of Concept or a project that can rapidly deliver demonstrable value to your business.

Findings Report - At the end of the Workshop, the consultant issues a Findings Report. This summarises your situation and outlines the next steps. It also includes high level considerations and recommendations for the technical evaluation and adoption of the SEQUENCE BPM Platform.

→ An Example

How the PNMsoft's Envisioning Workshop helps you prioritise and deliver business value:

- Deliver your products and manage customers more effectively
- Ensure that your manual processes are not causing inefficiencies in your working practices or workflow.
- Squeeze more out of your budgets
- Cut the time needed for dealing with audits and compliance requirements..

→ Workshop Structure

Duration of the workshop is one-half to one full day of onsite consulting. It covers:

- Discussion of our approach (client site)
- Discussion of your current requirements, challenges and need for BPM (client site)
 - ✓ Business drivers
 - ✓ Business processes, activities & metrics
 - ✓ Critical success factors
 - ✓ Timeline
 - ✓ Risks
- Preparation of Workshop Findings Report (off site)
- Delivery of Workshop Findings Report (client site)

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"Our business challenge is working in a complex matrix organization which dictates efficiency and effective operational processes. We chose to work with Microsoft and PNMsoft in order to answer these needs. The PNMsoft platform creates transparent work processes which are independent of the organizational structure".

Eyal Ben Amram, Global VP, Systems & Technology

Amdocs deploys 30 complex processes within 3 months for large Telecommunications provider

PNMsoft's SEQUENCE has helped Amdocs employees to greatly enhance their productivity at client sites. By completing process development in one-fifth of the time, Amdocs was able to deploy 30 complex processes within just three months. They responded quicker to customers and projects, saved costs and increased their revenues.

